2025



TOPIOO LOBBYIST POWERLIST

GIBBONS

Government & Regulatory Affairs Group

For 23 years, our lawyer-lobbyists have provided cutting-edge advocacy to ensure that our clients' voices are heard at the right time and by the right decision makers in Trenton and Washington, DC.



David J. Pascrell
Chair



Michael D. DeLoreto
Director



Paul J. St. Onge
Director



Robert L. Johnson
Director



Courtney A. Johnson
Associate



Alexandra C. Hayes
Associate

Making Our Mark.

YOUR LEGAL PARTNER SINCE 1926.

gibbonslaw.com

NJ NY PA DE DC FL

Gibbons P.C. is headquartered at One Gateway Center, Newark, New Jersey 07102. Prior results do not guarantee similar outcomes. No aspect of this advertisement has been approved by the Supreme Court of New Jersey.



P.O. Box 66
Verona, NJ 07044
InsiderNJ@gmail.com



Max Pizarro

Editor-in-Chief

Max@InsiderNJ.com



Pete Oneglia

General Manager

Pete@InsiderNJ.com



John Van Vliet

Director of Operations

JohnVV@InsiderNJ.com

Michael Graham
CEO

John F.X. Graham
Publisher

Ryan Graham Associate Publisher Welcome to the InsiderNJ list of 100 top lobbyists in the state of New Jersey, a list we hope presents a representative look at key governmental affairs agents laboring mostly in the halls of Trenton.

An atmosphere of expectation pervades the halls of Trenton, where lobbyists ponder a critical statewide question, which will impact all of them: Who will be the next governor of New Jersey, Democrat Mikie Sherrill or Republican Jack Ciattarelli?

After eight years of Gov. Phil Murphy, many sources crave a change, and a new beginning. Others lament the sharp-elbowed re-jockeying for position that certainly will accompany either outcome. Neither Sherrill nor Ciattarelli is Murphy, and each would come with new contacts, new priorities, and a new leadership style.

Many lobbying insiders anticipate Dale Florio (No. 1 on this list) to be first in line to serve as chief-of-staff in a Ciattarelli Administration, while others foresee Sherrill's current chief-of-staff, Alex Ball, to be the congresswoman's top choice for the job. Either way, "We all get an opportunity to reintroduce ourselves," one Trenton insider told InsiderNJ. "It's a reset for everybody."

A substantial reset occurred in 2018, when Murphy succeeded Republican Governor Chris Christie, who himself had served for two terms. The Murphy and Christie administrations operated totally differently, almost in opposite ways, with Christie very hands-on. Murphy gave considerably more leeway. Lobbyists adjusted, as needed.

Now, with Murphy leaving and either Ciattarelli or Sherrill coming into office in the new year, "I don't mind figuring it out," one lobbyist said. "It's easy to get lazy and complacent. Forged relationships will be challenged. That's a good thing." Who will it be, the lobbyists wonder, inside the caverns under the gold dome. where the roles of some of them - or one of them - may change significantly, while others expect to soldier on, in the meantime waiting for New Jersey voters to give the word on Nov. 4th and trigger the transition of power to a new Trenton boss.



Max Pizamo Editor-in-Chief



35 Years of Excellence

CONGRATULATES

ALL THE HONOREES OF THE **2025 INSIDER 100 LOBBYING POWER LIST**

MBITEAM

SCOT MACKEY · OSNER CHARLES · TREVOR MULHALL DANIELLE ALEXANDER • LISA GINTHER • MATT STANTON • SARAH SEABOLDT









Dale Florio

Princeton Public Affairs Group



Heavily involved in all budget issues, Florio served as Somerset County GOP Committee Chair for 18 years. Specialties include healthcare and school safety. Very close to Republican gubernatorial nominee Jack Ciattarelli, highly respected, Florio is the person most likely to take on the job of chief-of-staff in a Ciattarelli Administration, according to insiders. An old school basketball player and coach, as principal of PPAG he fosters the total team concept at his firm to secure the best results for Princeton Public Affairs Group's clients.

PROVIDING SUPPORTIVE SERVICES TO FAMILIES LIVING WITH DEMENTIA

CAREGIVER SUPPORT

CRISIS MANAGEMENT

LONG-TERM CARE PLANNING

COGNITIVE ASSESSMENTS

DISEASE EDUCATION

CARE COORDINATION

201-721-6721

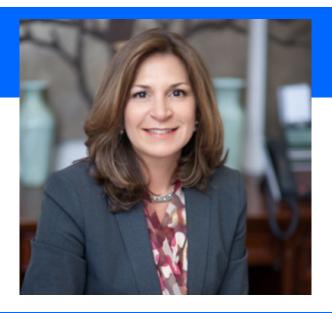
Give Back to the
Fight Against Dementia:
SCAN TO DONATE



2. Trish Zita

The Zita Group

Principal owner of The Zita Group, Zita maintains a big picture focus on energy, as well as all areas that impact the maintenance of her firm. A veteran player in New Jersey government and one of the most distinguished and knowledgeable professionals in New Jersey, she once served as a Research Associate for the New Jersey General Assembly.



3. Roger BodmanPublic Strategies Impact

The Principal at Public Strategies Impact served as an advisor to Gov. Tom Kean and later served as state commissioner of both labor and transportation. Respected.



4. Rudy Garcia

Former Mayor of Union City and Assemblyman from Hudson County, Garcia serves as partner and president of MBI.



NEW JERSEY'S NEXT GOVERNOR

Steve Adubato in conversation with the candidates for governor on the issues that matter



with **STEVE ADUBATO**Steve Adubato.org



U.S. Representative Mikie Sherrill (D)

State of Affairs anchor Steve Adubato, PhD Former Assemblyman Jack Ciattarelli (R)





THIRTEEN

news12+



Johnson &Johnson









5. Aladar G. Komjathy and Eileen Kean

Komjathy and Kean

Principal of Komjathy and Kean, Komjathy began his career as Legislative Assistant to State Senator Francis J. McManimon. He later served as Special Assistant to New Jersey's Commissioner of Corrections. An attorney and former teacher, Kean is the other half of the firm's dynamic duo.

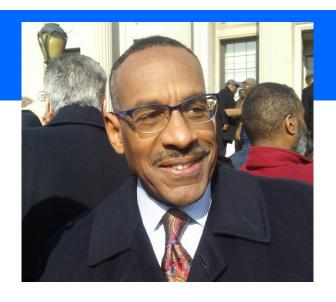




6. LeRoy Jones

1868 Public Affairs

Principal of 1868 and chairman of the Democratic State Committee, the Essex County Democratic Committee, and the East Orange Democratic Committee, Jones serves as the primary powerful county party leader in the corner of Democratic gubernatorial nominee Mikie Sherrill.



Read What Both NJ Gubernatorial Candidates Are Reading!



 65 Actionable Solutions for New Jersey







NJ Gubernatorial Candidates Mikie Sherrill (left) and Jack Ciattarelli (right) with NJBIA President & CEO Michele Siekerka at the Blueprint unveiling at NJBIA's ELC Reception.



NJBIA's Blueprint for a Competitive New Jersey

What is it? NJBIA's Blueprint for a Competitive New Jersey sets the vision for the next administration ensuring that NJ businesses are at the center of the discussion and the policies that follow. The Blueprint provides a framework to lead our next Governor in an operational and policy direction that will grow jobs and our economy with recommendations for the first 100 days, first year and first term.

WANT TO ECHO OUR VOICE AND ADD YOURS?
BECOME A SPONSOR OR HOST A BRIEFING.

NJBIA.ORG/BLUEPRINT 🕦

7. Karen Kominsky

Partner at CLB, jack-of-all-trades, Kominsky immerses herself in a lot of energy and environment-related issues. Local second term Councilwoman in Lambertville. Experienced, she served as Deputy Chief of Staff in the Office of the Governor, State of New Jersey, for Governor Richard J. Codey and Governor James E. McGreevey from December 2002 until January 2006. Ran Hillary Clinton's presidential campaign in New Jersey in 2008.



8. William Maer

Public Strategies Impact

Senior Partner at PSI, Maer served as an aide to former Governor James Florio, chief of staff to Congressman William J. Pascrell, Jr., associate executive director of the Assembly Democratic Legislative Leadership Office. A veteran presence.



. Al Gaburo

Princeton Public Affairs Group

Experienced professional and former chairman of the Somerset County GOP. Savvy political veteran. Working on the soft campaign side of fellow Raritan native and 2025 gubernatorial contender Jack Ciattarelli. Lobbying expertise includes healthcare and the environment.





moxie strategies

Unique depth. Bold impact.

moxiestrategies.com

10. Carol Katz, Adam Guziejewski and Laura Gunn

Katz Government Affairs, LLC

Firm founder Katz, with over three decades of experience under her belt representing a host of high-level clients, welcomed veteran lobbyist Guziejewski as new president and public-sector strategist Gunn as senior vice president this year. Guziejewski is a former Deputy Executive Director of the NJ State Funeral Directors Association, former officer of the New Leaders Council (NJ) Fellowship program with a respected pedigree in the lobbying trade. Among other accomplishments, Gunn was VP of Government Relations at the NJ State Chamber of Commerce, advocating on behalf of state's business community.







11. A.J. Sabath

The Advocacy & Management Group

President and CEO, Sabath concentrates on building trades, gaming, horse racing, sports betting, healthcare and pharmaceuticals. Former Labor Commissioner. Former chief-of-staff to Senate President Richard J. Codey. Joined at the firm by partner Lynn Haynes, former Deputy Chief of Staff for Cabinet Affairs and Operations in the administration of Governor Phil Murphy.





Powered by NJ PBS

Watch

NJ Spotlight News with Briana Vannozzi Weeknights 6:30, 7:30 & 11pm

Digital

NJSpotlightNews.org









Podcasts



USIN



Hey, NJ

Newsletters

Subscribe Daily or Weekly



The Robert Wood Johnson Foundation, the New Jersey Civic Info Consortium, the Corporation for Public Broadcasting, PSEG Foundation, the Fund for New Jersey, RWJBarnabas Health, NJM Insurance Group, New Jersey Education Association, Orsted, Horizon Blue Cross Blue Shield of NJ, the Healthcare Foundation of New Jersey New Jersey Realtors, the Schumann Fund for New Jersey and Wyncote Foundation

<mark>12.</mark> Bill Pascrell <u>III</u>

Princeton Public Affairs Group

One of the state's leading experts on casino regulatory affairs, cannabis, and strategic affairs, Pascrell serves as attorney for PPAG. Son of U.S. Rep. Bill Pascrell (D-8).



13. Eric Shuffler and Tim White

River Crossing Strategy Group

Shuffler is the founding partner of RCSG, served as counselor to Democratic Gov. James E. McGreevey. Former Chief-of-Staff, New Jersey



Department of Transportation. White is Chair of Public Affairs Practice, seasoned veteran from Florida with expertise in real estate, infrastructure, and energy.

14. Eric Orlando and Beth Dohm

The Zita Group

Orlando's resume includes Director of GA of the Brewers Guild of New Jersey. Former aide



to former Assemblywoman Connie Myers. Dohm is former legislative aide to two past state legislators from Bergen and served on Mercer County Executive Dan Benson's Transition Team.



The members of the

New Jersey Education Association

are proud advocates for our colleagues, our students, and America's

BEST PUBLIC SCHOOLS

Pictured above (I-r):

Secretary-Treasurer Tina Dare, President Steve Beatty & Vice President Petal Robertson

15. Gerry Gibbs, Gene Mulroy, and Sabeen Masih

Capital Impact Group

Founding principal at CIG, Mulroy has served in varying capacities for presidential, gubernatorial and legislative campaigns, and was a member of Governor-elect Phil Murphy's transition team. Founding principal at CIG, Gibbs previously served with the New Jersey Department of Treasury, as Assistant State Treasurer and Director of the Legislative Affairs Unit. Principal Masih is formerly of the New Jersey Department of Human Services' Legislative Affairs Unit, where she focused on legislative and healthcare policy. Focus also includes energy, especially with the transitioning from wind in the short-term.







16. Joe Fiordaliso

Chief Executive Officer, NorthStar Strategies

Public policy expert Fiordaliso founded NorthStar in 2016. His concentrations include infrastructure, transportation and energy. High level strategic thinker. Experienced. Served as Chief of Staff of the New Jersey Department of Transportation (NJDOT) under two Governors, Richard J. Codey and Jon S. Corzine. Began his career in Washington, DC as a senior Legislative Assistant to United States Senator Robert G. Torricelli. Former equity partner with MBI-GluckShaw.





CLB PARTNERS

The Bridge Between **Business & Government**

Congratulations to the 2025 Insider 100 Lobbyist Power List honorees. Your trust, credibility, and influence are driving forces in shaping the future.



Jon Bombardieri **Managing Partner**



Jonathan Boguchwal Partner



Karen Kominsky Partner



David Glass Partner



Nicole Howarth Director







17. Michele Jaker

MBI partner and former Director of Government Affairs at Horizon Blue Cross Blue Shield of New Jersey.



18. David Pascrell

Gibbons PC

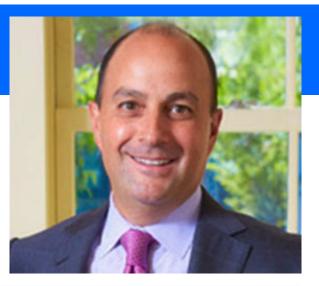
Pascrell chairs the government and regulatory affairs division for Gibbons. Top notch attorney. Areas of expertise include finance and insurance, health and hospital, technology, utilities, development and construction, and public entities.



19. Jon Bombardieri

CLB Partners

Managing partner at CLB, former Executive Director of the New Jersey General Assembly (2002-2004).



20. Laura Matos

Partner, MAD Global Strategy

Highly prepared and experienced lobbying professional with a deep reservoir of contacts. Served in the administrations of three governors. Member of the Democratic National Committee. Chair of the New Jersey Pinelands Commission. Former legislative redistricting member.



Richard Wright

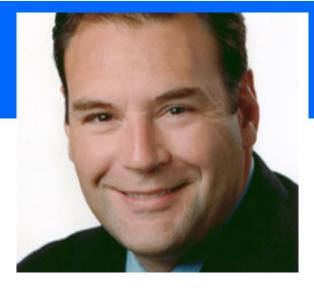
Former executive director of the New Jersey General Assembly Republican Office. An experienced pro, adept at building across-theaisle alliances.



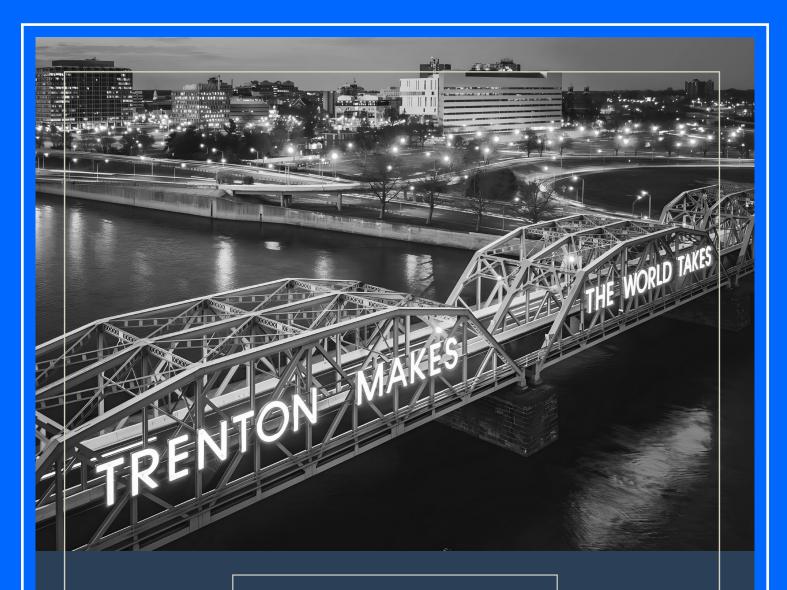
22. Ulises Diaz

Senior Vice President of Government and Community Affairs at Horizon

Joined Horizon in 2016 ago as Director of Enterprise Government Affairs, later promoted to VP of Government Affairs. He is a former Director of Government Affairs at Verizon and served as VP for External Affairs with United Water. Diaz' resume also includes past chairman and trustee of the Hackensack University Medical Center Foundation. He represents the insurance megalith before state



and federal government agencies. A successful and effective organizer, he has helped get legislation across the line with deep ties to both parties in the state and nationally.



Komjathy & Kean

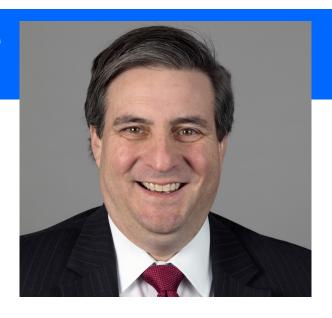
ALADAR G. KOMJATHY EILEEN KEAN, ESQ.

222 WEST STATE STREET, SUITE 202, TRENTON, NJ 08608

609.695.5840

23. Steve Gardner

NJ LECT Executive Director. Formerly primary lobbyist with the Laborers' Labor Management Fund. Former Senior Advisor for Assembly Majority Leader Lou Greenwald. Then back to LECT. Respected veteran.



24. Mary Kay Roberts

Riker Danzig

Attorney and go-to firm lobbyist. Areas of expertise include pharmaceuticals, banking, insurance, education, technology, telecommunications and utilities. Formed a coalition of the state's blood banks.



25. Karin Elkis

Optimus

Senior Vice President. Formerly of the Senate Majority Office. Veteran player.



25. Joshua Hodes

Public Strategies Impact

Partner, PSI. Chairman, NJ Educational Facilities Authority. Member of the New Leaders Council of New Jersey, Advisory Board.



27. Tracie DeSarno

Public Strategies Impact

Partner at Public Strategies Impact. A 30year veteran of the lobbying trade, DeSarno specializes in representation of hospitals, major corporations, nonprofit groups, and associations, and municipal, county and state government in Trenton and Washington.



28. Angelo Genova Genova Burns LLC

The top elections attorney in the state also serves as his firm's top lobbyist. Exacting and aggressive. Many of New Jersey's top politicians continue to rely on the hyperactively legally punctilious Genova, whose presence in their courtroom corner keeps them not just alive, but viable.





H S G HOBOKEN STRATEGY GROUP, INC.

Dynamic Approach. Seamless Execution. Proven Results.

HOBOKENSTRATEGY.COM



JASON BERGMAN | NADYA KHAN | KAY LICAUSI | MICHAEL COMBA | JESS MURRAY

29. Rajiv Parikh and Avi Kelin

PEM Law



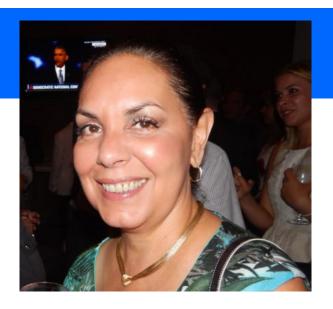


Founding Partners at the growing powerhouse firm. Savvy and politically dialed in.

30. Idida Rodriguez

1868 Public Affairs

Managing Partner at 1868. Formerly Chief of Staff for then-Assemblywoman Nellie Pou, Director of School-Based Youth Programs, instructor at NJIT's Consortium for Pre-College Education, and Community Capacity Building Lead for the Puerto Rican Association for Community Organizations (P.A.C.O.) in Jersey City. Member of the Local Finance Board. She's connected everywhere, to everyone.



31. Kevin McCabe

River Crossing Strategy Group

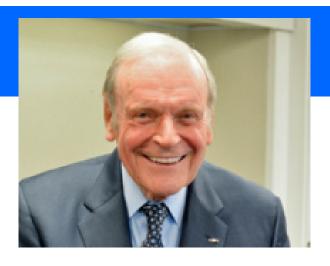
Partner and director of Public and Political Affairs at River Crossing Strategy Group, McCabe serves as the powerful chairman of the Middlesex County Democratic Committee. Vastly experienced in government affairs.



32. Clark Martin

Foy Public Affairs Group

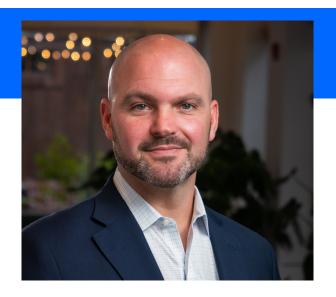
Veteran lobbyist. Air Force combat veteran, Vietnam. Respected.



33. Kevin Hagan

Princeton Public Affairs Group

Focusing a lot on law enforcement and energy on behalf of PSEG, the veteran Trenton operative served in the administration of Governor James McGreevey, and as a key advisor to Senate President Steve Sweeney.



34. Matthew Halpin

Public Strategies Impact

Partner at PSI, Halpin formerly served as government relations manager for the New Jersey Chamber of Commerce.





CONSULTING

is proud to support

INSIDERNJ

&

CONGRATULATES
OUR COLLEAGUES AND FRIENDS

named to the

THE INSIDER 100: LOBBYING POWER LIST

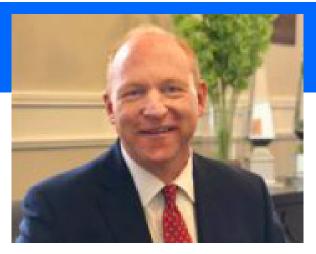
Sean M. Darcy, President

PO Box 397, Belmar, NJ 07719 | 609-610-0543

35. Matt McDermott

The Zita Group

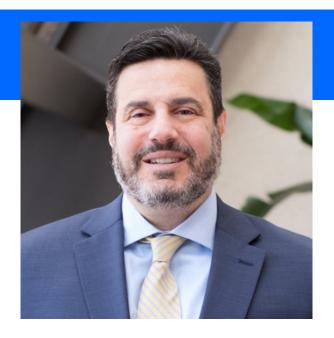
Senior Vice President of the Zita Group, McDermott served as a senior staff member to Governor Chris Christie. Key to the firm's success.



36. Sal Anderton

Porzio, Blomberg & Newman

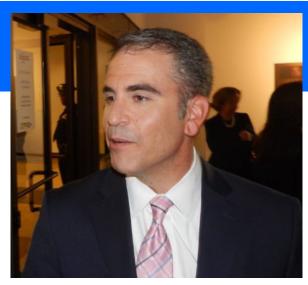
Principal of the Employment, Education Law and Real Estate Teams centered on collective bargaining negotiations, real estate matters, and personal injury. Also serves as VP and General Counsel with Porzio Governmental Affairs, advising healthcare groups, insurance companies, financial institutions, and trade associations on potentially impactful legislation.



37. Bill Caruso

Archer Public Affairs

Managing Director at Archer. Former Executive Director for the Assembly Democrats. One of the state's best, most coherent communicators.



38. Guillermo Artilles

McCarter and English

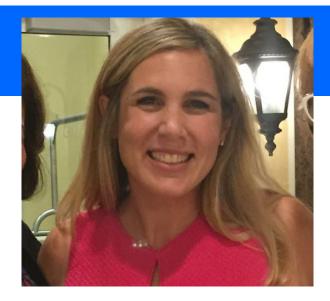
Chairman of the Government Affairs practice for McCarter English. Attorney. Areas of expertise include telecommunications, technology, healthcare, education, energy, advertising, and fintech.



39. Kay LiCausi

Hoboken Strategy Group

President and CEO. Former Vice Chair of the Hudson County Democratic Organization (HCDO). Veteran of numerous campaigns.



40. Rick Thigpen

Chair of the PSEG Foundation

Responsible for areas of the business that drive public policy through advocacy, including federal, state and local government affairs, sustainability and ESG, charitable activities and corporate social responsibility.





CONGRATULATIONS TO ALL OF THE HONOREES

TO THE LEADERS WHOSE COMMITMENT AND DEDICATION CONTINUE TO SHAPE NEW JERSEY'S LEGISLATIVE PROCESS!

LEROY J. JONES, JR. I IDIDA RODRIGUEZ | PATRICK TORPEY

AL HARRIS | DAN SMITH | GISELLE VANNOY

www.1868PublicAffairs.com

41. Jody Herkloz

Chief Operating Officer, NorthStar Strategies

Leader in corporate, charitable, non-profit and political action committee development and fundraising. Logistics and management expert. Compliance counsel on matters related to the Federal Election Commission and the New Jersey Election Law Enforcement Commission.



42. David A. Smith

Princeton Public Affairs Group

Past Chairman and current Board member of The Advocacy Group, a national and international of lobbyists representing most of the U.S. States and a dozen countries.



43. Michael Turner

Burton Trent

Experienced president of the firm. Formerly worked at MWW.



44. David Brogan

Executive Director, NJ Apartment Association

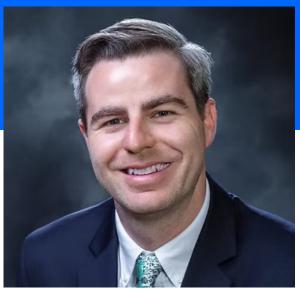
A respected member of the lobbying world for decades. A United States Navy veteran, Brogan serves as the lead voice in Trenton for the interests of the multifamily housing industry. Served from 1985 to 1989 as an Antisubmarine Warfare Operator and U.S. Naval Rescue Swimmer.



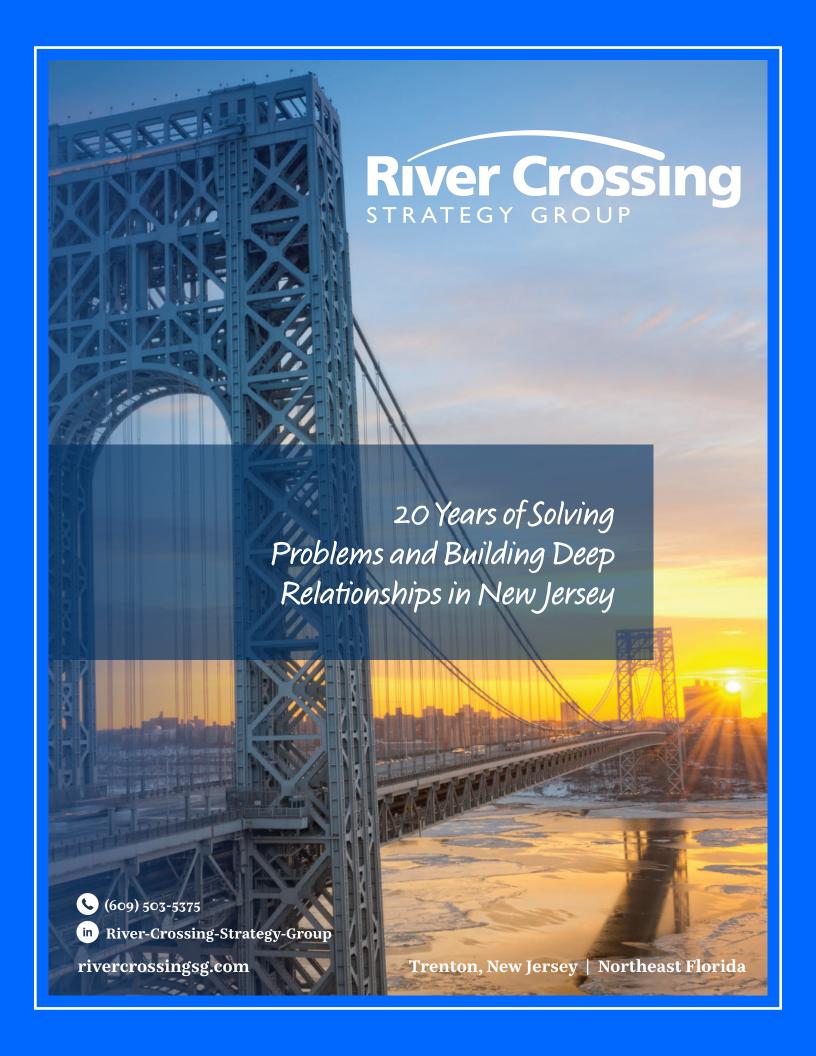
45. John Case and Anthony Attanasio

Hawk Strategies

Lobbyist Case and Hawk partner Anthony Attanasio worked together at the state Department of Transportation. The two transportation experts this year announced a partnership with the environmental advocates at TWENTYTWENTY. Case and Attanasio are Republicans. McCormack and Mans are Democrats. The four of them work together to hit both sides of the public policy equation. A Somerville resident, Attanasio has close ties to Republican gubernatorial nominee Jack Ciattarelli.







46. Janice Fuller

Princeton Public Affairs Group

Formerly chief-of-staff to U.S. Rep. Frank Pallone (D-6), former chair of the congressional redistricting commission, Fuller arrives at PPAG as a tremendous addition to the team, with expertise in areas of higher education as well as energy.



47. Stacy McCormack and Debbie Mans

TWENTYTWENTY Public Affairs





The partners respectively focus their efforts on behalf of Fortune 500 corporations, labor unions, local NGOs, and startups, and clean water, climate change, community outreach, and renewable energy issues. This year they co-announced a merger with Hawk Strategies, the state's leading transportation and infrastructure consultancy.

48. Michael DeLoreto

Gibbons

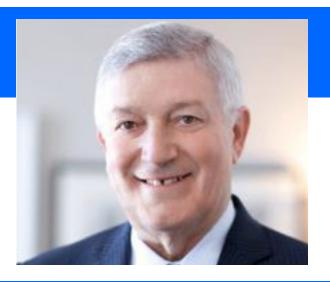
Director, Government & Regulatory Affairs Administrative Director of the Trenton Office.



49. Skip Cimino

Stevens and Lee Public Affairs

The former assemblyman and former chief of staff to Speaker Craig Coughlin serves as the senior managing director of Stevens and Lee.



50. Jeffrey Warsh and Scot C. Mackey



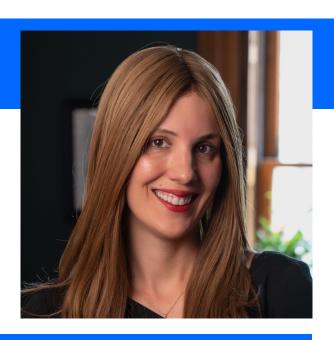


Partner and Vice President at MBI. Former Executive Director of the New Jersey Transit Corporation, the third largest transit agency in the county. Mackey brings deep corporate DC skills and knowledge. Formerly Director of Regulatory Affairs for the Chemical Industry Council of NJ. Past experience with NJDEP.

51. Christina Zuk

Princeton Public Affairs Group

Experienced government affairs agent, now working on a big piece of open space piece legislation. Worked in the New Jersey State Senate, serving as Chief of Staff to the Budget & Appropriations Committee Chair and later to the Senate Majority Leader.



CAWP CENTER FOR AMERICAN WOMEN AND POLITICS

UPCOMING PROGRAMS AND EVENTS

December

6

2025

Appointments to State Boards and Commissions

At this half-day workshop, you'll learn the nuts and bolts of the appointments process and walk away with practical strategies for getting appointed to public office.

In partnership with

Women's

Political Caucus
of New Jersey

PASSION. POWER, PROGRESS.

March

20-21

2026

Ready to Run® 2026

Ready to Run[®] is a nonpartisan campaign training program that provides the skills, strategies, and networks you need to step into political leadership.



RUTGERS-NEW BRUNSWICK
Center for American
Women and Politics

LEARN MORE



cawp.rutgers.edu/events



52. James Gee

Stono Public Affairs

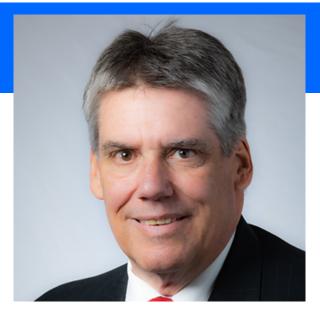
Former Chief-of-Staff to U.S. Rep. Bonnie Watson Coleman. Experienced insider Gee represents the New Jersey Urban Mayors Association as well as numerous pharmaceutical and biotech companies throughout the country.



53. Patrick Torpey

1868 Public Affairs

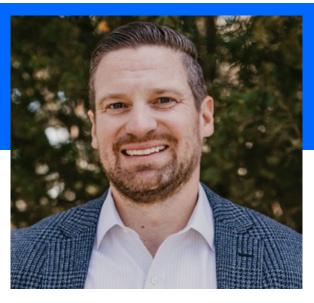
Formerly served as Hunterdon County GOP Chairman. Former Executive Director of the Assembly Republican Majority Committee, a Senior Research Associate for the Senate Majority, and a Senior Policy Advisor on the Assembly Republican staff.



54. Christopher Hughes

The Zita Group

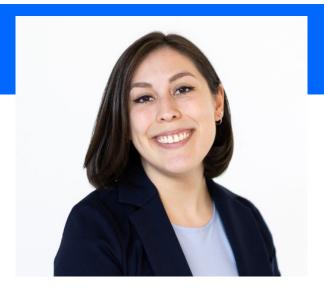
Senior Vice President at the Zita Group. Former Assistant Vice President of Government Relations for Virtua Health, South Jersey's largest health care system. A key performer for the firm.



55. Jess Murray

Vice President, Hoboken Strategy Group

Former Chief of Staff to State Senator Linda R. Greenstein (D-14). Expertise includes legislative matters related to climate change, clean energy, and healthcare.



56. Omar Bareentto

McCarter and English

A member of McCarter's Government Affairs group, Bareentto regularly advises government contractors, corporations, trade associations, political action committees (PACs), candidates, on campaign finance, pay-to-play, ethics, lobbying and conflicts of interest in connection with federal, state and local laws.



Local news is more important than ever



TAPINTO PROVIDES ORIGINAL LOCAL NEWS COVERAGE EVERY DAY IN MORE THAN 125 NJ TOWNS

Objective Local News Coverage

No Comments/ Anonymous Comments No Editorial Page

No Paywall

To Advertise: TAPintoMarketing.net

Franchising Information: StartTAP.net

Sign Up for Our Free Newsletter:



57. Kelly Stewart Maer

Public Affairs Consultant

Board Member at Horizon BCBSNJ. As an executive with over 30 years of industry experience, Kelly Stewart Maer has an extensive network in federal, state, and local government, including working for a U.S. Senator, NJ Senate President, and NJ House Speaker, and five NJ State Governors. Hailing from a NJ political family, he also worked on the 2008 US Senate and Presidential races, 2016 Hilary Clinton campaign and numerous state and federal races throughout her career.



58. Jon Boguchwal CLB Partners

CLB Partner Boguchwal served as Chief of Staff to former state Senator and Governor Richard J. Codey. Veteran player of the backrooms. Good with people. Learned from the best.





ReNEW JERSEY Business Summit & EXPO

2026

New administration. Economic panel discussions & keynote speeches. Exhibit booths. Dinner reception. Non-stop networking.

CO-HOST



New Jersey Chamber of Commerce 216 West State Street, Trenton, NJ 08608 nichamber.com **RETURNING IN 2027:**



59. Jeff Michaels and Philip Norcross Optimus

Respectively principal at Opitmus and former chief of staff to Republican Gov. Donald DiFrancesco, and a lawyer and lobbyist with deep government – and family – ties.





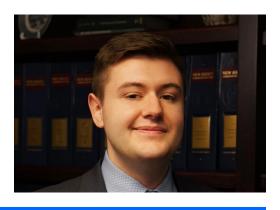
60. Sarah Seaboldt, Osner Charles, and Trevor Mulholl

MBI

Active member of the Junior League of Greater Princeton, the Women's Political Caucus, the Sharon School PTA, and the Mercer County Young Democrats. Former Chief of Staff to the Legislative District 16 offices of Assemblyman Roy Freiman and Assemblywoman Mitchelle Drulis. Mulhall heads MBI's internship program and is a former Statehouse legislative intern. Charles is the firm's director of business development and community engagement.



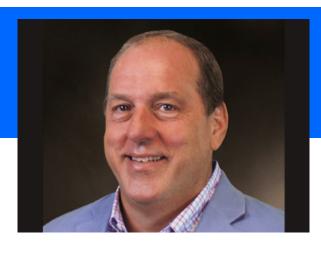




61. Tony Badiwamann

Chairman of the New Jobs PAC

Florida native, for 25+ years has led legislative and public affairs campaigns across the US, directing government and regulatory affairs strategies for major companies. Past VP of Public Affairs at MWW Group from 2005-2009. Helped lead efforts for Comcast and



the NJBIA as VP. At Bristol Myers Squibb, led the national State Government Affairs and Alliance Development teams, previously managed the public affairs practice at Florio, Perrucci, Steinhardt & Fader. Served multiple state and federal officials in Florida and New Jersey. He chairs the New Jobs PAC, the oldest, largest pro-business PAC in the Garden State.

62. Jay Redd

Stono Public Affairs

Co-founder of Stono PA with Gee, experienced insider Redd, formerly of Gibbons, has heavy state and federal credibility on his resume. A veteran campaigner.



63. Joseph DeSanctis

Public Strategies Impact

PSI partner with over three decades of experience on the beat.





Named to InsiderNJ's 2025 list of the state's most influential advocates, they are recognized for advancing New Jersey's multifamily housing industry and promoting safe, high-quality, affordable homes to over 1 million residents.

Your commitment strengthens our members and communities—well deserved!

Discover more about NJAA by visiting

www.njaa.com

64. Catherine Tung

McCarter and English

Government Affairs Advisor for McCarter and English.



65. Nicholas Kikis

New Jersey Apartment Association

Vice President of Legislative & Regulatory Affairs for the New Jersey Apartment Association. He has been a driving force behind the NJAA's advocacy efforts for nearly two decades. A recognized subject matter expert in multifamily housing policy, Kikis brings both sharp insight and deep industry knowledge to every issue he engages on. His expertise and credibility have earned him widespread respect among legislators, state agencies, and industry leaders alike making him a trusted and highly effective voice for the multifamily housing community.



New Jersey is a gender-affirming care safe haven.*

*By executive order, meaning the next governor could revoke protections upon taking office.

Let's fix that.







Learn more and get involved at:
jerseytrans.care

66. Janellen Duffy

River Crossing Strategies

Duffy leads the River Crossing firm's education practice and serves as the vice-chair of the technology practice. She also co-chairs River Crossing's nonprofit practice.



67. Brianna Hill

Senior Account Director MikeWorldWide

Formerly of the New Jersey Economic Development Authority (NJEDA)



68. David Glass

CLB Partners

Firm partner. Former Deputy Commissioner of the New Jersey Department of Environmental Protection (NJDEP). A graduate of the College of New Jersey.



69. Wendy Lazarus

Principal WML Public Affairs

Veteran corporate and governmental leader, she spent 20 years in government and public affairs with Pfizer and 10 years as Finance Director. She spent 10 years as elected Chair and Vice Chair of the NJ PhRMA Task Force and Healthcare Institute of NJ Steering Committee for over ten years, served on the Board of the New Jersey Chamber of Commerce, and appointed to several state boards and commissions.



Danielle Alexander

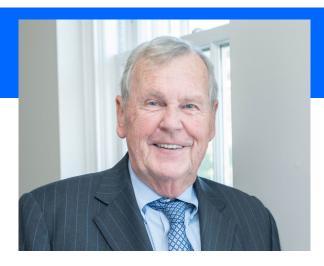
Firm partner. Former Vice President of Capitol Information Service, Inc.



71. Ed McGylnn

The Zita Group

Senior Counsel for Legislative and Regulatory Affairs. Former Chief of Staff to Governor Tom Kean, Sr.



<mark>72.</mark> Dan Smith

1868 Public Affairs

Senior associate at 1868. Formerly Senior Advisor to Speaker Craig Coughlin.



73. Dennis Rivell

Foy Public Affairs Group

Firm founder. Cut his teeth in politics working for his uncle, State Senator Tom Foy, and as a volunteer working on and running political campaigns in Burlington County.



74. Eash Haughton

Governmental Affairs Agent. Former legislative staffer to Assemblywoman Verlina Reynolds-Jackson and aide in the Governor Murphy Administration.

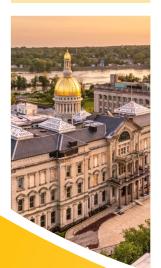




ATTORNEYS AT LAW







NOW YOU KNOW

At the intersection of Law, Business and **Government**

NEWARK • NEW YORK • JERSEY CITY MEDIA • BASKING RIDGE

GENOVA BURNS LLC • WWW.GENOVABURNS.COM

75. Lisa Ginther

MBI

Firm partner. Formerly of the NJ Governor's Office where she handled recruitment efforts to fill full time positions in state government and was responsible for appointments to boards and commissions.



76. Christian Callegari

McCarter and English

Associate at the firm. Former chief-of-staff to Paterson Mayor Andre Sayegh. Former chief-of-staff to veteran Assemblyman Gary Schaer (D-36).



77. Al Harris

1868 Public Affairs

Senior Associate at the firm. Former Special Assistant to the Senate President, Special Assistant to the Assembly Speaker, and co-founder and Executive Director of the Legislative Black and Latino Caucus.



EXPERTISE. SERVICE. RESULTS.



Katz Government Affairs LLC

154 WEST STATE STREET TRENTON, NJ 08608 609.392.7070

KATZGOV.COM

YOUR VOICE IN NEW JERSEY.

78. Sonia Delgado

Princeton Public Affairs Group

Strategic Advisor/Public & Government Affairs Professional/ Lobbyist at Princeton Public Affairs Group, Inc. A former member of the Legislative Apportionment Commission.



79. Nick Amato and William Megna Genova Burns LLC





Attorney-lobbyists with the law firm par excellence of Genova Burns LLC.

80. Chris Trappe

Public Strategies Impact

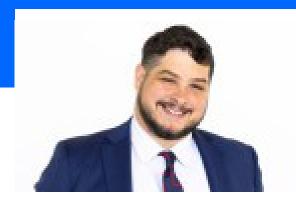
Firm associate. Former Chief of Staff at the Division of Revenue and Enterprise Services. Former head of the Division of Taxation's Management Services. Former Program Manager for the Division of Purchase and Property's NJSTART procurement system.



81. Jason Bergman

Hoboken Strategy Group

Director of Government Relations. Former Chief of Staff to Assemblyman William B. Sampson, IV in Legislative District 31.



82. Brittany Wheeler

NJ Bankers Association

VP/Director of Government Affairs. Former Political Director, Jack Ciattarelli for Governor. Former Chief-of-staff to Assemblyman Chris DePhillips.



83. Robert A. Nixon

State House Strategies

Founder and president, Nixon, a lobbyist since 1995, is the founder and president of State House Strategies, a government affairs consulting firm in New Jersey. Resume includes serving as Director of Government Affairs for the New Jersey State Policemen's Benevolent Association, named Chairman of the School Development Authority by Gov. Murphy, and



serves on the New Jersey Personalized Handgun Authorization Commission. A lobbyist of three decades, Nixon also teaches as an adjunct professor of government at the University of Pennsylvania.

The voice for real estate in New Jersey.



NEW JERSEY REALTORS njrealtor.com

84. Rich Levesque

MVVVV

Senior Vice-President and General Manager. Seasoned veteran at the firm of powerhouse Michael Kempner.



85. Sam Weinstein

Princeton Public Affairs Group

Experienced political operative, now drilling into school transportation and liquor licensing. Worked in the Office of former U.S. Rep. Leonard Lance (R-7). Former President of the Somerset County Young Republicans and as a member of the Hillsborough Township Planning Board.



86. Michael Parlavecchio

BM&G Strategies

Counsel. Strong political ties and chops, including roots in Essex County.



PashmanStein WalderHayden

A Passion for Justice. A Tradition of Winning

Selected as

Law Firm of the Year

New Jersey Law Journal 2023 Legal Awards*

201.488.8200

NEW JERSEY pashmanstein.com Hackensack • Holmdel

NEW YORK New York City **PENNSLYVANIA** Philadelphia

DELAWARE Wilmington

*A description of the selection methodology can be found at https://www.event.law.com/njlawjournal-njlegalawards/methodology. No aspect of this advertisement has been approved by the Supreme Court of New Jersey.

87.Harry Lee

NJPCSA

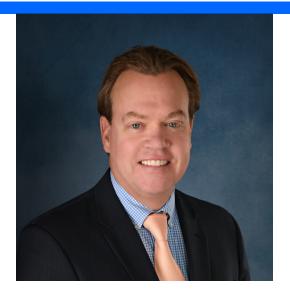
President and CEO of the New Jersey Public Charter Schools Association. Former Chief Strategy Officer at iLearn Schools, a nonprofit charter management organization based in New Jersey.



88. Patrick Stewart

Public Strategies Impact

Firm associate. Former principal policy advisor for the Assembly Republican Majority Office.



89. Mike Delamater

Market Street Strategies

The chief executive officer for Market Street came of age as one of the chief strategists for Governor Phil Murphy. Vice Chair of the Morris County Democratic Committee.



Congratulations Team PPAG.

Named to the Insider 100: Lobby Power List



Dale Florio



Sonia Delgado



Bill Pascrell, III (BP3)



David Smith



Al Gaburo



Kevin Hagan



Christina Zuk



Sam Weinstein



Regina Appolon



Janice Fuller







Federal & State Public Affairs

Marketing & Crisis Communications | Association Management

Samantha Bender

Public Strategies Impact

Associate. Former Senior Legislative Aide to Governor Phil Murphy.



91. Alexis Bailey

Public Strategies Impact

Associate. Former Vice President of Government Affairs for the New Jersey Business and Industry Association.



92. Doug Hritz

River Crossing Strategy

Chair of River Crossing's Renewable Energy Practice Group and Co-Chair of the firm's Legislative Practice Group.



Schatzmann

Animal Legal Defense Fund

Strategic Legislative Affairs Manager for ALDF.



S4. Kyle England

Associate with the firm and a rising star.



<mark>95. Julia Fahl</mark>

Archer Public Affairs

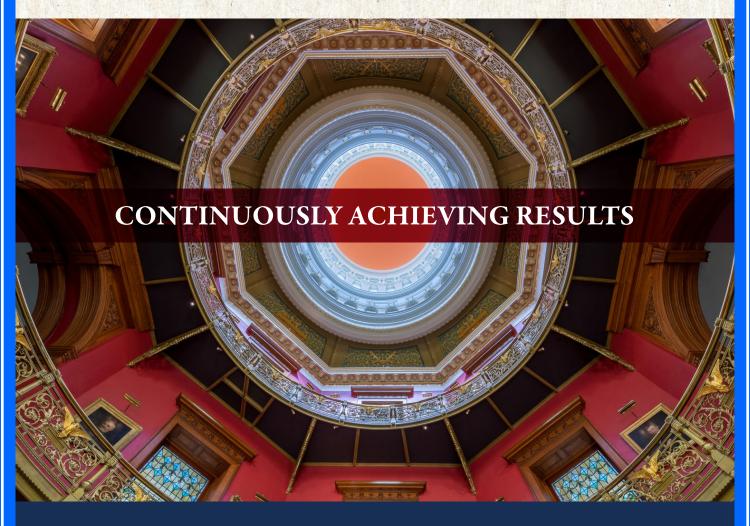
Director at Archer. Executive experience. Former Mayor of Lambertville.





Government Relations • Public Affairs • Association Management

Roger A. Bodman Managing Partner William J. Maer Senior Partner Tracie DeSarno Senior Partner

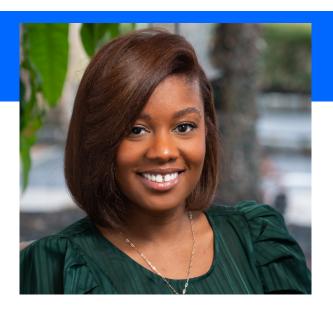


414 River View Plaza, Trenton, NJ 609-393-7799 NJPSI.com

Begina Appolon

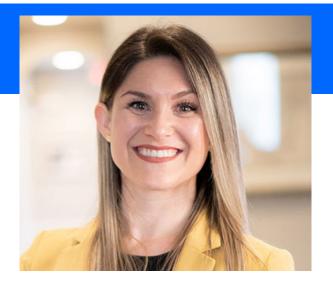
Princeton Public Affairs Group

Skillful political operator. Former Chief of Staff for Assemblywoman Angela McKnight. Expertise includes the social and human services area.



97. Nicole HowarthCLB

Director, CLB Partners. Formerly of the New Jersey Concrete and Aggregate Association (NJCAA).



98. Yasmin Brissac

River Crossing

Chair of River Crossing's Technology & E-Commerce Practice Group and Co-Chair of the firm's Legislative Practice Group.





99. Stephanie Albanese

River Crossing Strategies

Policy and Government Relations expert. Former Legislative Director, Office of New Jersey State Senator Joseph F. Vitale.



100. Linda M. Doherty

President of the New Jersey Food Council

Serving the NJFC since 1993, the former NJ DEP Communications Specialist is a fierce advocate for those who keep New Jerseyans fed. The longest-serving NJFC president, she navigated the COVID-19 crisis that threatened to devastate the state's food industry, championed businesse, helped shape and advance legislation on the NJ plastic bag ban. She manages an organization whose members cover food manufacturing and retailing. As a policy advocate, she has called for the establishment of an NJ Department of Agriculture and Food to oversee food safety, WIC, SNAP, and business guidance.

